

PLAN Regional Meeting: Atlanta

Wednesday, August 18th
Turner Field
Home of the Atlanta Braves

...the pulse of
professional lines



PLAN, the preeminent resource for professional lines insurance professionals, is expanding its programs to Atlanta! We are already known in Hartford, New York and Chicago for tackling current, complex issues. Our meetings are **targeted to claims professionals, underwriters and brokers.** Each interactive seminar is lead by experts intimately familiar with trends, strategies and outcomes. The seminar is free and open to insurance industry professionals only. It is a great **opportunity to network** with colleagues and **earn CLE credit.**

PROGRAM AGENDA

PROGRAM CHAIRS:

Ben Mathis of Freeman Mathis & Gary, LLP
Barry Postman of Cole, Scott, Kissane, PC

11:00am Private Tour of **Turner Field**

12:00pm Registration / Networking Lunch

1:15pm 2010 Professional Liability Update: From Financial Reform to Healthcare and Beyond

Panelists: Keith Dotseth of Larson-King, LLP / Paul C. Rowe of RSUI Group, Inc. / Barry Postman of Cole, Scott Kissane PA

From the global financial crisis, to healthcare reform and MMSEA compliance, professional lines have rarely seen more developments in a single year. Our panel will highlight significant regulatory and judicial decisions.

2:00pm Showing Good Faith, Avoiding Bad Faith: Successfully Defending a Coverage Claim

Panelists: Philip W. Savrin of Freeman Mathis & Gary LLP / Becky Vogel of Maxum Specialty Insurance Group / Allan Jones of Carr Allison / Donna M. Biondich of Argo Specialty

Justifying denial of claims can be challenging. Often both judges and juries believe insurance is intended to fill the economic gap whenever there is a loss. This session will address best practices for documenting decision-making, conducting discovery and testifying on behalf of the company.

3:00pm Star Wars in the New Millennium: Cyberliability, Data Risk and Electronic Discovery

Panelists: Kevin O'Hagan of O'Hagan Spencer / Frank Shuler of Turner Padgett Graham & Laney / Keith Loges of Swett & Crawford / Michael Caldwell of Travelers Bond

Evolving technologies are impacting every aspect of insurance. Carriers are responding with new policies to address risks including data breach, cyber attacks, bank/credit monitoring errors, computer privacy claims and electronic discovery. Our panel will address the changing landscape and how those claims are handled.

4:00pm Avoiding the Unexpected: Strategies to Prevent Runaway Verdicts

Panelists: Joseph Starr of Lipson Neilson Cole Seltzer & Garin, P.C. / Suzanne Michael of Michael & Alexander / David Gilfillan of Chartis Insurance / Joe Mooney of Chartis Insurance

Too often, claims have unanticipated (and unreserved) damage awards. The inability to predict outcomes with confidence may result in lack of willingness to try cases of dubious liability. Our panel will share their years of experience and discuss creative strategies to prevent small claims from turning into big verdicts.

4:45pm Arguing Before the U.S. Supreme Court

Our afternoon closes with George Coakley discussing his recent Supreme Court argument. Mr. Coakley will review the important issues concerning the Fair Credit and Debt Protection Act.

5:00pm Closing Comments; Adjourn to Suites for **Braves vs. Washington Nationals** (7:10 game) Dinner Included

Register ONLINE:

prolinesattorney.net.org

Go to the Events page; click the registration link below the Atlanta listing. You can also call PLAN directly: 630-832-PLAN (7526). Registration is **FREE** and **OPEN ONLY** to insurance industry professionals.